

# SPECIAL NEWS

## FOR YOUR PROJECTS!

Our teams have been assisting you in your search for qualified leads for over 15 years ! To give you even more satisfaction, Percy Miller redesigned its offer!

- ▶ From now on, you have the possibility to choose **YOUR** fare and **YOUR** conditions for each project!



- + **Purchase** more projects for less
- + **Save time** by taking benefit of our appointment service
- + **Quickly identify** major projects



# DISCOVER YOUR CONDITIONS!

► There are 4 categories of projects:

Silver : budgets below 20K€

Gold : budgets between 20k€ and 150K€

Platinum : budgets between 150k€ and 500K€

Diamond : budgets above 500k€
















► For each category, you can now select your preferred fare level:

BASIC level: projects at a lower cost

CLASSIC level: projects as you know them

PRIVILEGE level: projects including appointment service

► Choose your service level:

				
	Units	Return a project	Reimbursement *	Appointment
 Diamond (+ 500K€) Platinum (150 to 500K€) Gold (20 to 150K€) Silver (- 20K€)	22 17 12 7			
 Diamond (+ 500K€) Platinum (150 to 500K€) Gold (20 to 150K€) Silver (- 20K€)	20 15 10 5			
 Diamond (+ 500K€) Platinum (150 to 500K€) Gold (20 to 150K€) Silver (- 20K€)	15 11 7 3			

# | QUESTIONS



## Why should you choose the Privilege offer?

When a PRIVILEGE project is purchased, our dedicated team calls the contact person before delivering the project, in order to arrange up to 3 appointment slots for you.

If the contact person is not able to provide any slot in his schedule when we call, project will then be charged as a CLASSIC project.



## When can I return a project?

CLASSIC or PRIVILEGE projects can be returned in the following situations:

- Contact person is absent (long-term leave, sick leave, holidays)
- Project has already been signed
- Nurturing
- Already positioned on the project
- No project



## How does reimbursement work?

### CLASSIC fare

When the project is reimbursed, you keep the company's qualified information (named "data") for your own use. Therefore, your reimbursement will correspond to all units invested minus the "data" value.



DATA (2 units)  
→ not reimbursed

BUSINESS  
OPPORTUNITY  
→ reimbursed

### PRIVILEGE fare

Same reimbursement conditions as CLASSIC fare apply.

As your appointment service has been provided, it will be deducted from your reimbursement (2 units).



Appointment (2 units)  
→ not reimbursed

DATA (2 units)  
→ not reimbursed

BUSINESS  
OPPORTUNITY  
→ reimbursed